
KOKI SAKAGAMI

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Summary

Accomplished customer service and sales professional with 6 years of experience driving customer satisfaction and achieving consistent sales growth. Proven ability to build and maintain strong client relationships, leading to repeat business and high customer loyalty. Adept at identifying customer needs, recommending tailored solutions, and closing sales in fast-paced environments. Demonstrates a strong commitment to excellence in service, a keen eye for detail, and a passion for exceeding expectations. Ready to bring a strategic, customer-focused approach to a dynamic team.

Skills

- Negotiation
- Business Development
- Customer Focused
- Relationship Building
- Problem Solving
- Team Player

Experience

SALES ASSOCIATE | 01/2023 - 01/2024

Nichiha Corporation, Japan

- Developed and executed strategic sales initiatives to expand market share.
- Successfully converted new customers from competitors within the first six months of tenure.
- Cultivated and maintained strong relationships with key clients while ensuring the retention of the existing customer base.
- Prepared and delivered detailed monthly sales performance reports to senior management.
- Identified and capitalized on opportunities to enter new markets for products and services.
- Delivered accurate and comprehensive information on products, pricing, and services to clients.
- Partnered with management teams to devise and implement innovative marketing strategies.

SERVER | 01/2018 - 01/2022

Cereno, Japan

- Delivered exceptional customer service, consistently ensuring high levels of client satisfaction.
- Maintained in-depth knowledge of menu items, garnishes, ingredients, and preparation techniques to provide informed recommendations.
- Efficiently took and processed customer orders with accuracy and promptness.
- Accurately recorded transactions using cash registers and point-of-sale systems, ensuring precision and efficiency.
- Managed cash transactions with meticulous attention to detail, adhering strictly to company protocols.

Education

Arbutus College - Bachelor's Degree

Economics And Politics | Expected in 12/2024

Minor: International Relationships

Meiji University - Professional CO OP Diploma

International Trading | 01/2024

Languages

English:



Professional:

Japanese:



Professional: